



This project is co-funded by the European Union  
and the Republic of Turkey



TURKEY-EU  
BUSINESS  
DIALOGUE

2020 TEBD CALENDAR

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## CALL FOR INTEREST FOR EU CHAMBERS

*The present document provides an overview of the different activities which will be developed in the TEBD project in 2020, and the (indicative) conditions for participation.*

*Based on this description, we invite EU Chambers to express their interest by completing the 1 page form and return the form by email to [Ángela Ustarroz \(ustarroz@eurochambres.eu\)](mailto:ustarroz@eurochambres.eu) by **14 February 2020, 4.00pm Brussels time**, at the latest.*

*The TEBD team will reach out to interested Chambers with more specific information, in due time whenever an activity is rolled out. Please note that formal tender procedures will be launched wherever the budget exceeds €5,000.*

*Note: this document does not include the Chamber Partnerships, which are subject to a separate Call for Proposals, organised by CFCU.*



JANUARY 2020			FEBRUARY 2020			MARCH 2020			APRIL 2020			MAY 2020			JUNE 2020					
1	W	New Year's Day	1	S		1	S		1	W	Topic: Women entrepreneurs Application open for participants	1	F	Labour Day	1	M	Whit Monday			
2	T	Day-off	2	S		2	M		2	T			2	S		2	T	Academy – Istanbul Application open for participants & speakers		
3	F		3	M		3	T	#MM 7	3	F			3	S		3	W			
4	S		4	T		4	W		4	S		4	M		4	T				
5	S		5	W		5	T		5	S		5	T		5	F				
6	M		6	T		6	F		6	M		6	W		6	S				
7	T		7	F		7	S		7	T		7	T		7	S				
8	W		8	S		8	S		8	W		8	F		8	M				
9	T		9	S		9	M		9	T	Maundy Thur.	9	S	Schuman Decl.	9	T	SME Survey 1 + Business Dialogue tbc.			
10	F		10	M		10	T		10	F	Good Friday	10	S		10	W				
11	S		11	T		11	W		11	S		11	M		11	T				
12	S		12	W		12	T		12	S	Easter	12	T		12	F				
13	M		13	T		13	F		13	M	Easter Monday	13	W		13	S				
14	T		14	F		14	S		14	T		14	T	MM #8 / SC #4	14	S				
15	W		15	S		15	S		15	W		15	F		15	M				
16	T	SME W - Sakarya	16	S		16	M		16	T		16	S		16	T				
17	F		17	M	SME WK - Latvia	17	T		17	F		17	S		17	W				
18	S		18	T		18	W		18	S		18	M		18	T				
19	S		19	W		19	T		19	S		19	T	Public Holiday	19	F				
20	M		20	T		20	F		20	M		20	W		20	S				
21	T		21	F		21	S		21	T		21	T	Ascension day	21	S				
22	W		22	S		22	S		22	W		22	F	Day after the ascension	22	M				
23	T		23	S		23	M		23	T	Turkish holiday + begin. RAMADAN	23	S			T				
24	F		24	M		24	T		24	F		24	S	Turkish Bayram	24	W				
25	S		25	T	Interim and final report training - TEBD Partnerships	25	W		25	S		25	M	Turkish Bayram	25	T				
26	S		26	W		26	T		26	S		26	T	Turkish Bayram	26	F				
27	M	SV #3 to Latvia & Estonia Business Cooperation between Turkey and the Baltic States'	27	T		27	F		27	M		27	W	Turkish Bayram	27	S				
28	T			28	F		28	S		28	T		28	T		28	S			
29	W			29	S		29	S		29	W		29	F		29	M			
30	T						30	M	SV #3 to Turkey - ANKARA	30	T		30	S	Ascension Day	30	T			
31	F						31	T					31	S						



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JULY 2020		AUGUST 2020		SEPTEMBER 2020		OCTOBER 2020		NOVEMBER 2020		DECEMBER 2020		
1	W		1 S	Turkish Bayram	1 T		1 T		1 S	All Saints' Day	1 T	Chamber Partnership final event TBC
2	T		2 S	Turkish Bayram	2 W		2 F		2 M	Public Holiday	2 W	TEBD Closing Conference TBC
3	F		3 M	Turkish Bayram	3 T	MM #9	3 S		3 T		3 T	MM #10 / SC#4 TBC
4	S		4 T		4 F		4 S		4 W		4 F	
5	S		5 W		5 S		5 M		5 T		5 S	
6	M	Energy Efficiency Training Application open for experts	6 T		6 S		6 T		6 F		6 S	
7	T		7 F		7 M		7 W		7 S		7 M	
8	W		8 S		8 T		8 T		8 S		8 T	
9	T		9 S		9 W		9 F		9 M		9 W	
10	F		10 M		10 T		10 S		10 T		10 T	
11	S		11 T		11 F		11 S		11 W	Armistice	11 F	
12	S		12 W		12 S		12 M		12 T		12 S	
13	M		13 T		13 S		13 T		13 F		13 S	
14	T		14 F		14 M	SV #4 in EU Application open for local organiser Topic: Agri food	14 W		14 S		14 M	
15	W	TR Nat. Holiday	15 S	Assumption	15 T		15 T		15 S		15 T	
16	T		16 S		16 W		16 F		16 M		16 W	
17	F		17 M		17 T		17 S		17 T		17 T	
18	S		18 T		18 F		18 S		18 W		18 F	
19	S		19 W		19 S		19 M	SV #4 to Turkey- Antalya Application open for participants Topic: Agri food	19 T		19 S	
20	M		20 T		20 S		20 T		20 F		20 S	
21	T	BE nat. holiday	21 F		21 M		21 W		21 S		21 M	
22	W		22 S		22 T		22 T		22 S		22 T	
23	T		23 S		23 W		23 F		23 M		23 W	
24	F		24 M		24 T		24 S		24 T		24 T	
25	S		25 T		25 F		25 S		25 W		25 F	
26	S		26 W		26 S		26 M		26 T		26 S	Annual EUROCHAMBRES Break (until 2 <sup>nd</sup> January 2021)
27	M		27 T		27 S		27 T		27 F		27 S	
28	T		28 F		28 M		28 W		28 S		28 M	
29	W		29 S		29 T		29 T	Turkish Holiday	29 S		29 T	
30	T		30 S	Turkish Holiday	30 W		30 F		30 M		30 W	
31	F	Turkish Bayram	31 M				31 S				31 T	

# DESCRIPTION OF THE ACTIVITIES

## 1. BUSINESS DIALOGUE

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### WHAT?

The **EU-Turkey Business Dialogue** aims at gathering the EU and Turkish public and private sectors at the highest possible level, with a view to analyse and discuss EU-Turkey economic relations and how they can be improved. The meetings will result in recommendations from the business community towards the policy-makers, with a view to improve economic cooperation, contribute to a possible modernization of the Customs Union and discuss the EU accession process. A working group of EU and Turkish BSO representatives will follow up on these recommendations after each annual meeting.

### HOW TO PARTICIPATE?

- As a Chamber participant, speaker or member of the working group
- By suggesting a company (member) participant or speaker

### COST?

- Travel and accommodation costs will be covered for selected speakers and members of the working group

## 2. SURVEYS

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### WHAT?

The purpose of these two **Surveys** is to understand and present the views from Turkish companies on their relation with the EU, and vice versa, the views from EU companies on their relation with Turkey. The results of both surveys will be presented at public events in Brussels and Ankara in the course of the project.

### HOW TO PARTICIPATE?

- A tender will be launched for the organisation of the survey in Turkey and the EU (target 5.000 companies with 20% response rate), and one for analysing the results. Typically, economic institutes / think tanks related to the Chamber network could be eligible.

### COST?

- €25,000 for each survey, following public tender.

### 3. SME WORKSHOPS (in Turkey and in the EU)

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#### WHAT?

The **SME Workshops** aim to reach out to the business communities at local level, to understand their challenges of doing EU-Turkey business, increase their understanding on EU-Turkey economic relations, and seek their input on how the policy framework for doing business together can be improved. During the project, 50 workshops will be organised in Turkey, and 10 workshops will be organised in the EU. Each workshop should target at least 15 SMEs, and last 1 day maximum.

#### HOW TO PARTICIPATE?

- Turkey workshops: as a speaker/expert
- EU workshops: as a host Chamber, organising a workshop

#### COST?

- As a speaker/expert  
→ Travel to Turkey and accommodation costs will be covered.
- As a host Chamber  
→ Organisational costs (room, equipment, catering,...) will be covered, up to €1,000, as well as costs for external speaker (if any).

### 4. ENERGY EFFICIENCY AUDIT

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#### WHAT?

The **Energy Efficiency Audit** aims at developing Energy Efficiency Liaison Officers within 25 local Chambers in Turkey, who can provide initial training and coaching to small companies on this topic, and act as a reference person towards other programmes on energy efficiency.

#### HOW TO PARTICIPATE?

- As an expert, contracted by EUROCHAMBRES through a call for experts. The number and specific profile of required experts will be determined in the course of 2020, when the programme will be fine tuned.

#### COST?

- Expert fees will be available for the selected experts, as well as travel and accommodation costs in Turkey.

### 5. SOLVENCY AUDIT

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#### WHAT?

The **Solvency Audit** aims at developing capacity within Turkish Chambers to offer a first line service to companies who face difficulties. Similar to the other “audits”, TEBD will aim at training 25 local Chambers, providing relevant tools and knowledge to be able to support local companies.

## HOW TO PARTICIPATE?

- As an expert, contracted by EUROCHAMBRES through a call for experts. The number and specific profile of required experts will be determined in the course of 2020, when the programme will be fine tuned.

## COST?

- Expert fees will be available for the selected experts, as well as travel and accommodation costs in Turkey.

## 6. CHAMBERS ACADEMIES

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### WHAT?

The **Chamber Academies** are a management training program for middle and senior Chamber executives, offering dedicated training on how to improve the general management and performance of a Chamber. 4 days Chamber Academy for Turkish and EU Chamber executives are organized in Turkey- Istanbul, offering a range of core and optional courses.

### HOW TO PARTICIPATE?

- As an Academy Course Leader
- As a participant

### COST?

- As a Course Leader  
→ A teaching fee will be available, as well as travel and accommodation costs
- As a participant  
→ Travel and accommodation costs will be fully covered; no participation fee will be charged.

## 7. STUDY VISITS in the EU

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### WHAT?

As a complement to the Chamber Academies, 2 four-day **Study Visits** are organised for Turkish Chambers to the EU. Each visit will focus on topics of specific importance (thematic or sectoral) which will be determined according to the needs of the beneficiaries.

### HOW TO PARTICIPATE?

- In the EU: as a co-organizer, hosting a Turkish delegation for 4 days.

### COST?

- As a local co-organizer  
→ All organisational costs and local support will be covered by TEBD project.

## 8. STUDY VISITS in Turkey

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### WHAT?

As a complement to the Chamber Academies, 2 four-day **Study Visits** are organised for EU Chamber executives to Turkey. Each visit will focus on topics of specific importance (thematic or sectoral) which will be determined according to the needs of the beneficiaries.

### HOW TO PARTICIPATE?

- To Turkey: as a participant (target 10 EU Chambers per study visit)

### COST?

- As a participant  
→ Travel and accommodation costs will be covered.